



Seminar in Penang - The Netherlands, Your Gateway to Europe. A Supply Chain and Fiscal Perspective (28.11) and reception in KL (29.11)

27 November 2016 - 29 November 2016

Participants:

- Ms Agnes Seah, Project Manager, Netherlands Foreign Investment Agency Kuala Lumpur
M: +60 1 2251 6711 | **E:** seah@nfia-malaysia.com
- Mr Remco Buurman, CEO, Holland International Distribution Council
M: +31 (0)6 534 16 775 | **E:** r.buurman@ndl.nl
- Ms Sofie Tolk, Business Manager Agrofood, Port of Rotterdam International
E: SC.Tolk@portofrotterdam.com
- Mr Bart Brinkman, Sectormanager Maritiem & Offshore, Rotterdam Partners International Trade and Investment
M: +31 6 1170 2706 | **E:** b.brinkman@rotterdampartners.nl
- Mr Elmar Bouma (as of the 1st of May), Executive Director South East Asia, Netherlands Foreign Investment Agency Singapore
M: +65 9 6304 914 | **E:** bouma@nfia-singapore.com
- Ms Loise Jacquette, Consultant Dutch/ EMEIA Tax Desk, E&Y Solutions, Ernst & Young Solutions LLP
E: Loise.Jacquette@sg.ey.com

Contact information:

- Ms Agnes Seah, Project Manager, Netherlands Foreign Investment Agency
E: seah@nfia-malaysia.com



Sunday 27 November 2016

- 12:00 Agnes Seah and Ivy Cheah arrive at Penang airport.
Check into Sunway Seberang Prai Hotel.
Rooms booked for: Bart, Ivy, Agnes, Remco, Elmar, Sophie
Loise from E&Y arriving on Monday 28.11 morning
- 11, Lebu Tenggiri 2
Seberang Jaya,
13700 Prai
Pulau Pinang
Tel: +604-370 7788
- 18:30 - 19:30 Meet at Executive lounge of Sunway hotel for complimentary drinks and beers
Kees, we see you at the lounge for drinks
- 15th floor of Sunway hotel
- 20:00 Get together dinner (hosted by NFIA) at restaurant Lobster Village Seafood Restuarant (casual / non air condition)
Guests: 7 pax - Elmar, Agnes, Ivy, Sofie, Remco and Kees, Bart will go direct to restaurant from airport.
- Jalan Pantai Bersih
13000 Butterworth
Pulau Pinang, Malaysia
[Phone: +60 16-432 2833](tel:+60164322833)

Monday 28 November 2016

- 08:30 - 09:30 Meeting with Chairman of Port of Penang and Sophie Tolk
- Dato' Syed Mohamad Syed Murtaza, Chairman
Meet at 15th floor and meeting room on 14th floor.
Ask reception for which room.
Meeting room booked under Sophie Tolk
- Sunway Hotel Seberang Prai
- 09:00 Check out of room and leave luggage in van.
Meet at hotel lobby and depart hotel for FMM Penang (3 mins).
- 2767, Mukim 1, Lebu Tenggiri 2,
Bandar Seberang Jaya,
13700, Seberang Jaya
Penang



09:15 - 12:30

Program

9:15 am Registration
10:00 am Welcome note by *Dato' Dr Ooi Eng Huat, Chairman, FMM Penang*
10:05 am Introduction of delegates by *Karin Mossenlechenr, Netherlands Ambassador to Malaysia*
10:10 am The Netherlands: Your international Partner, *Mr. Elmar Bouma, Executive Director, NFIA South East Asia*
10:25 am The Netherlands, Europe's Logistics Hub, *Mr. Remco Burrman, CEO, Holland International Distribution Council (HIDC)*
10:45–11:15 am Networking break
11:15 am *Port of Rotterdam, Ms. Sofie Tolk, Business Manager Agrofood, Port of Rotterdam International*
11:35 am *Fiscal attractiveness of the Netherlands in light of recent international developments, Ms. Loise Jacquette, Consultant Dutch/ EMEIA Tax Desk, E&Y*
11:55 am Company testimonial
12:15 pm Q & A
12:30 pm Lunch

12:30 - 13:30

Lunch at foyer

13:30

Depart Penang Port in van and Kees's car (Kees's car - Kees, Ivy, Elmar and Bart)
(Van - Sophie, Christophe, Karin, Agnes, Remco and Loise)

13:45 - 15:40

Meeting with Penang Port (NBCT) Presentation + port tour (need own van)
- *Dato Syed Mohamad, Chairman - Ms. Joan Tan, Head of Corporate Communications*

Ground floor / meeting room
North Butterworth Container Terminal (NBCT)
Exit 1704 Persimpangan Terminal Kontena (Nbct)
12200 Butterworth
Penang
Contact: Ms. Loke See Mun
Tel: +604-210 2227/ +6012-5207186



- 15:40 - 16:45 Meeting with Management team of Penang Port (TBC)
Participants - Kees, Bart, Sophie and Christophe
After meeting delegates head directly for airport
- 15:45 Depart for IQ
Participants - Agnes, Ivy, Elmar, Karin, Remco and Loise)
- 16:00 - 17:45 Meeting with IQ Group (discussion + plant visit)
- Mr. Darren Sheppard, Business Development, Global
Plot 149, Jalan Sultan Azlan Shah
Taman Perindustrian Bayan Lepas
Fasa 1 (FTZ)
11900 Penang
Tel: 604-6446677/ Darren Shepherd
- 17:45 Depart for Penang Airport from IQ Group
- 18:00 Arrival at Penang airport (All meet at Fire fly check- in counter)
- 19:10 - 20:00 Flight depart for Subang airport on Firely airline
- FY 2205 (Remco, Bart and Sophie)
- 20:00 - 21:00 Depart for Subang on Fire Fly (Ivy, Agnes and Elmar)
- 20:00 Arrive Subang Airport. Depart to Intercontinental Hotel KL
Please buy taxi coupon to hotel. Journey takes 35 mins
2 nights for Elmar, Bart, Remco 1 night for Sophie.
Menara Citibank, 165
Jalan Ampang
Kuala Lumpur 50450.

Tuesday 29 November 2016

- 08:00 Pick up from hotel lobby private transport by Agnes



09:15 - 11:00	<p>Meeting with Mediluxoil (meeting + visit to storage farms at Westport) - Mr. Arvadai (019 351 2626) - Mr. Jay (019 356 7904) Plan to acquire abandon tank storage or land in Rotterdam and Zeeland to build high tech tank farms. Also interested to look for logistics partners. * Please bring passport Participants - Agnes, Elmar, Bart, Sophie and Remco</p>	<p>Lipids Terminal Sdn Bhd Jalan Kenanga 1 Kawasan Liquid Bulk Terminal Westport 42920 Pulau Indah (refer to Waze for direction)</p>
11:00	<p>Depart for Karex</p>	
11:30 - 14:00	<p>Meeting with Karex (producer of condoms - meeting, plant visit + lunch qt plqnt) - Mr. MK Goh, CEO Participants - Elmar, Sophie, Bart, Remco, Agnes and Ambassador Karin Mossenlechner will join later for lunch at 12.30 + plant tour Potential investor - EDC and S&M office</p>	<p>Lot 594, Perisaran Raja Lumu, Pandamaran Industrial Estate, Selangor, Kawasan 12, 42000 Port Klang Contact: Mandy, PA to CEO Mobile: 019 231 5412</p>
15:00 - 16:15	<p>Meeting with Malaysian Rubber Export Promotion Council - Mr. Fazli, Director of Marketing Participants - Agnes, Elmar, Bart, Remco</p> <p>Members of MREPC are global producers of latex based products from latex gloves, to condoms and rubber based automotive parts Planning a visit with latex gloves manufacturer and condom manufactureres to the NL and Germany on 2nd week of May 2017</p>	<p>Conference room Embassy fo the Kingdom of the NL South block, 7th Floor, The Ampwalk 218 Jalan Ampang 50450 KL</p>



16:30 - 19:30

Port and Maritime Reception at residence of
Dutch Ambassador; Ms. Karin Mossenlechner

Residence of the Ambassador of the
Netherlands

25 Jalan Langgak Golf
Kuala Lumpur 55000

Programme:

16:30 Guest registration

17:15 *Welcome remarks* by
Ambassador

17:25 *Rotterdam, Europe's
leading maritime city* by Mr. Bart Brinkman,
Sector Manager Maritime & Offshore Rotterdam
Partners

17:40 *Port of Rotterdam:
YourWorld Class Port in Europe* by Ms. Sofie
Tolk, Business Manager Agrofood, Port of
Rotterdam

International

18:00 – 19:30 Networking cocktail